

# HELP POTENTIAL PURCHASERS BUY YOUR PROPERTY WITH CONFIDENCE

Don't let an inspection report hold up the sale of your property

From over 100,000 reports sold in the last 12 months, BYB had over 70% of successful property purchasers buying our report.

Further, 85% of sold properties had either the successful purchaser or an under-bidder buying the report. That means that for a fraction of the cost of a report, your vendors have the opportunity of getting at least one qualified bidder on your property in over 85% of cases.

These reports not only reduce the risk of a sale falling over, but can significantly push your sales price up. This is why agents strongly recommend getting a report upfront through BYB.



## BE PREPARED TO SELL

**Before You Bid** offer BUILDING & PEST inspection reports prepared by qualified and insured report writers. Our pricing structure makes reports affordable for vendors and potential buyers. In other words, you could secure your sale sooner with minimal cost.

That's why it's smarter to rely on Before You Bid.

Aug-2023

REPORT COSTS	VENDOR PAYMENT	POTENTIAL BUYER PAYS
<b>Building &amp; Pest</b>	\$199 + \$200 <sup>^</sup>	\$69*

*Pricing is subject to change*

*\* Successful Buyer will have a further charge*

*<sup>^</sup> \$200 (Building & Pest) refundable if Successful Buyer purchased the report*

## 4 good reasons to action an independent professional report before you go to market



### 1. MITIGATE RISKS

Identify issues with your property upfront and fix if required. Your agent can remain in control while negotiating.



### 2. INSTIL BIDDER CONFIDENCE

Potential buyers may not feel confident about making an offer if relevant reports are not available – they could be your ideal purchaser.



### 3. IDENTIFY SERIOUS BUYERS

Your agent can track who is genuinely interested in your property. The successful buyer will be charged for the report if viewed on request.



### 4. AVOID DELAYS

Don't risk losing a sale because potential buyers lose interest, change their mind or end up finding another property.

To action your report, ask your sales agent to provide a link or contact us on 1300 253 761 or at [beforeyoubid.com.au/contact](http://beforeyoubid.com.au/contact)

[www.beforeyoubid.com.au](http://www.beforeyoubid.com.au)

